

FOUR ARCHETYPES

THE PRIMA DONNA	THE INTROVERTED PERFORMANCE ADDICT	THE EXTROVERTED PERFORMANCE ADDICT	THE PRAGMATIST
Work is considered: A calling	Work is considered: A search	Work is considered: A competition	Work is considered: Work
Primary driver: Make a difference for a higher purpose	Primary driver: Perform better than oneself	Primary driver: Perform better than others	Primary driver: Do good work
Secondary driver: Crack a tough nut	Secondary driver: Crack a tough nut	Secondary driver: Perform better than oneself	Secondary driver: Contribute to social environment at work



TENSION

EQUILIBRIUM